

Understanding Behavioral Styles for Teams

How to use interaction and communication skills to build strong teams

ON-LINE | SELF PACED COURSE

Being a member of a team that is “greater than the sum of its parts” can be a memorable and wonderful work experience. Merging people into a successful group work dynamic doesn’t just happen, though. Successful teams work at integrating the team members’ individual styles. Reading and reacting appropriately to each other’s behavioral style is a skill that starts the teambuilding process “on the right foot,” and maintains effective working relationships. This course will teach you about behavioral styles, and how to apply this knowledge to build strong team interrelationships.

You’ll start by gaining valuable insight into your own behavioral style. Then, you’ll extend that knowledge into an understanding and appreciation of other behavioral styles. As you learn how to adjust your style of interaction, you will be able to adapt your approach to be most effective with each member of your team.

Understanding Behavioral Styles for Teams gives your team the knowledge and skills to build well-knit, effective teams - even with people that are “challenging” or “difficult!”. These insights and techniques are also helpful when managing relationships outside of the workplace.

[COURSE OVERVIEW]

The eleven-lesson course can be taken at your own pace; average completion time is approximately two hours. Interactive graphics, audio, text, animation, quizzes and practical application exercises make every lesson so engaging and entertaining, you will be astonished at how much you’ve learned! A Knowledge Assessment at the end enables the learner to test his or her behavioral style knowledge. An acceptable score will generate a Certificate of Completion.

References to Behavioral Styles are based on the Personal Profile System®, copyright 1994, Inscape Publishing Inc., Minneapolis, MN.

LESSONS

- 1) Introduction
- 2) Different Behavioral Styles
- 3) Personal Profile System
- 4) The Four Behavioral Styles
- 5) Recognizing Behavioral Styles
- 6) Behavioral Styles and Listening
- 7) Improve Your Performance
- 8) Reading and Reacting to People
- 9) Determining Behavioral Style
- 10) Practical Applications
- 11) Knowledge Assessments

Reinforcing Your Understanding of Behavioral Styles for Teams

An Online Self-Paced Reinforcement Tool

This re-enforcement tool consists of the following lessons:

- ◇ Recognizing Behavioral Styles
- ◇ Improve Your Performance
- ◇ Reading and Reacting to People
- ◇ Practical Application

[COURSE OBJECTIVES]

Reinforcement tools are a cost-effective way to protect the investment you have made in training. Repetitive exposure to training is the single most effective way to solidify knowledge. **Reinforcing Your Understanding Of Behavioral Styles For Teams** is an ideal follow-up for reinforcing DiSC® training and the Personal Profile System®.

This 45-minute refresher course will help keep you current with the concepts and practical application of the DiSC® behavioral style methodology. You will learn to adapt unique strategies for interacting with other team members. This course can be taken anytime after initial training and as frequently thereafter as desired.

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[COURSE OVERVIEW]

The four-lesson course is designed to be taken at your own pace and can be completed in approximately forty-five minutes. The course is designed and developed to be highly engaging, entertaining and educational. Each lesson includes the use of interactive, graphics, audio, text, animation, exercises and practical application of the knowledge gained.

[CONTACT US FOR MORE INFORMATION]